

# ILLINOIS DISTRIBUTED GENERATION PROCUREMENT PROGRAM

AUGUST 21, 2017



- Company Overview
- Program Overview
  - System Eligibility
  - Credit Requirements
  - Spring 2017 DG Procurement Results
- SRECTrade Application & Bidding Process
  - Required Documents
  - Submitting Applications for New Facilities, Speculative Blocks, and Existing Facilities
- Summary and Q&A

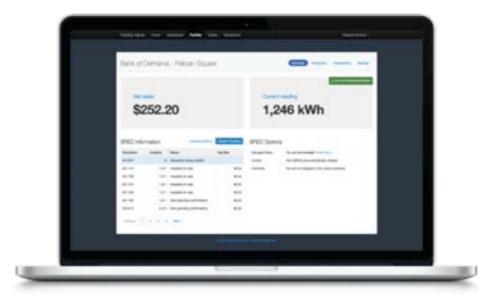
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#### TRANSACTION & MANAGEMENT PLATFORM

**SREC**Trade

- Since 2008
- 310+ MW under management
- 20,000+ facilities under management
- 100% SREC focused
- Brokerage model
- Preferred ISEA vendor for IPA Procurement
- Successful participant in all 3 SPV Procurement

Rounds and Spring 2017 DG Procurement Round



#### DG PROCUREMENT PROGRAM OVERVIEW



- Two separate procurement events:
  - April 2017 & October 2017
- Contract term is for five (5) years

Award Type	System Size (AC)	SRECTrade Deadlines
		Identify by: July 6, 2018
		Energize by: <b>Aug. 24, 2019</b>
Speculative	< 25 kW only	No extension will be given
		Energize by: Nov. 23, 2018
Identified	≤ 2,000 kW	No extension will be given
Energized	≤ 2,000 kW	Submit energized paperwork at time of bid



- System eligibility
  - Must be interconnected at the distribution system level in Illinois of Ameren Illinois Company, Commonwealth Edison Company, MidAmerican Energy Company, Mt. Carmel Public Utility Co., a "municipal utility," or a "rural electric cooperative"
  - Limited in Nameplate Capacity to no more than 2,000 kW (AC)
  - No date restrictions/limitations on when the system was interconnected
  - Installed by "qualified persons" in compliance with Section 16-128A of the Public Utilities Act if the Date of First Operation as recorded by PJM-EIS GATS or M-RETS is after June 1, 2017
- Meter requirements
  - 10 kW AC and below: +/- 5% accuracy. Can be a production meter or inverter
  - Over 10 kW AC: +/- 2% accuracy. Must be dedicated solar production meter



- Credit requirements include a Performance Assurance and Estimated Supplier Fee
  - Combined fee: \$11/REC (~\$82/kW AC)
    - Performance Assurance: \$4/REC
    - Estimated Supplier Fee\*: \$7/REC
  - If bid is unsuccessful, Estimated Supplier Fee AND Performance Assurance will be returned; if bid is successful, ONLY Performance Assurance will be returned (with first SREC payment)
- Each system will submit a Bid Price (i.e., offer to sell)
- Systems will be grouped in blocks of 1 MW 500 kW (AC) based on Bid Price
- Winning bids will receive 5 year SREC contracts at their Bid Price

#### SPRING 2017 DG PROCUREMENT RESULTS



- The IPA procured 97,745 RECs during the Spring round, which fulfilled 70% of the 2017 procurement target (138,510 RECs over five years).
- The remaining volume of 40,765 RECs will be available for this round.

	Sub-2	25 kW	25-2000 kW	Total
	Forecast Systems	Identified Systems	<b>Identified Systems</b>	TOLAI
Quantity (# of RECs/Yr) <sup>1</sup>	8,051	1,723	9,775	19,549
Approx. Contract Quantity (# of RECs/5 Yr) <sup>2</sup>	40,255	8,615	48,875	97,745
Average Winning Bid Price (\$/REC) <sup>3</sup>	\$188.97	\$176.46	\$68.56	\$144.66
Approx. Total Contract Value <sup>4</sup>	\$7,606,987.35	\$1,520,202.90	\$3,350,870.00	\$12,478,060.25

Notes:

1. The total number of RECs won per year. Values provided by IPA Distributed Generation RFP Results

2. Values estimated by SRECTrade; derived by multiplying quantity per year by 5

3. The average winning bid price per REC. Values provided by IPA Distributed Generation RFP Results

4. Values estimated by SRECTrade; derived by multiplying approximate contract quantity by average winning bid price

#### SRECTRADE FEES



- Fees are charged per SREC transacted based on system size (AC)
- These fees are deducted from each SREC payment

System Size (AC)	Client Fee (%)
0 kW- 50 kW	14.0
50 kW - 250 kW	9.0
250 kW - 500 kW	5.0
500 kW - 1 MW	3.0
1 MW - 2 MW	2.0

# SRECTRADE APPLICATION REQUIRED DOCUMENTS AND INFORMATION

**SREC**Trade

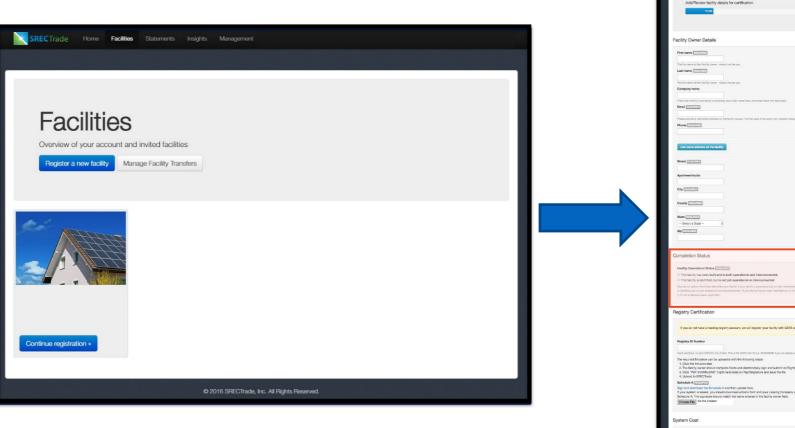
- Documents
  - Schedule A
  - SRECTrade Client Contract
  - If the system is operational and interconnected:
    - Certificate of Completion
    - Proof of Energized Date
  - If the host is not the same entity as the system owner:
    - Host Acknowledgement
- Utility Information
  - Utility Company
  - Utility Account Number (If site does not have an account number yet, enter "00000")

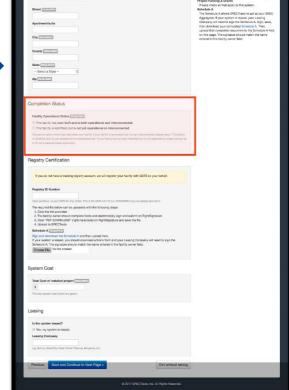


**New Facility** 

- Click "Register a new facility"
- Complete required system information (page 1)
- 3. Select theCompletion Status(Energized orIdentified)

If the facility is speculative, please contact installers@srectrade.com





- 1. Enter inverter capacity rating in AC
- 2. Save inverter information
- 3. Check box to confirm inverter size in AC

iverters	
Inverter manufacturer REQUIRED	
Select 🔶	
Inverter model type REQUIRED	
Select 💠	
Inverter capacity rating (AC) REQUIRED	
kW (AC	
Max AC output of each inverter	
Number of inverters REQUIRED	

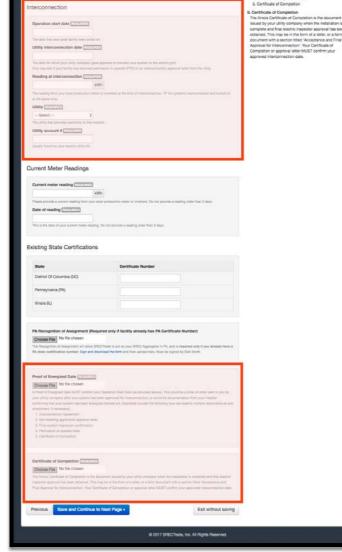
u h	ave 2 inverter(s) for 2	20 panel(s)		_	
D	Manufacturer	Model/Name	Size (AC)	Number	Options
ŧ1	GE Energy	GEPVb-2500-NA-240 (2.5 kW Brilliance - DC Disconnect - Display)	2.50kW	2	Edit Delete





# If the system is operational and interconnected

- Enter the Energized Date & Interconnection Date
- Upload the Proof of Energized Date & Certificate of Completion



Neur		-		
	Facility details for certification			
			2.5%	
Procurement Rounds				
Procurement Rounds				
"Bid" Application	P	rocurement Round	Options	
Not Started	IL	IPA DG Procurement Program - Fall 2017	Submit Bid »	
Not Started	IL	IPA DG Procurement Program - Fall 2017	Submit Bid »	
Not Started	IL	. IPA DG Procurement Program - Fall 2017	Submit Bid *	
Not Started Select certifications	IL	. IPA DG Procurement Program - Fail 2017	Submit Bid +	
Select certifications				
	S	. IPA DG Procurement Program - Fail 2017 tate ennsylvania (PA)	Pr	rice 50.00

#### SRECTRADE BID PROCESS – PAGE 1



- 1. Select the Host Relationship
- 2. Enter the Bid Price (Price per SREC)
- 3. Confirm the Interconnection Status and Utility Information

201 Fill out the Jure print 1. Con Proc	17 required details to ap wared 1S	ply for SREC	contract	to set up you	r contract applic	rogram - Fall ation and apply to the IL IPA DG
Facility						Additional Field Help
ame	Address	Panel Tracking	Inverter Size (AC)	Tier	Max Quantity	Maximum SREC Quantity The IPA uses a standard formula to convert the
y IL Facility	165 N. Michigan Ave Chicago, IL 60601	Fixed	5	0KW - 24.999KW	35 SRECs	nameplate inverter capacity (AC) of a system into the RECs bid into the procurement. Using their formula, your 5kW system would be deemed to produce 35 RECs during the contract term. The formula is: 0.005MW x 17
The host and the dark if the System/SR correr are the same in Price per SREC [] S Dated: the minimum bit Award type [] Counter and the same tab provided information Utility [] Counter and the same tab provided information Utility [] Counter and the same tab provided information Utility account if [] 12345 Same and your on your of 12345	facility owner are the sam facility owner are not the EC Owner and the Hear of the brokes or entry.	same entity. System (i.e. the lar ell your SRECs for	during the contract term		ted) and system	% x 8760 hours x 5 years - about 35 RECs. You will now provide a bid price in S/REC that applies to all 35 RECs. Price per SREC The Illinois Power Agency does not allow aggregators to influence outsome bid pricing. Rease consult your installer to discuss the appropriate bid price for your system. Award Type "Identified" systems are those that have at least contracted with an authorized installer to build a project, while "Speculative" systems have not. "Energized" systems are those that have at least 24 hours as of this application. If your system is not yet Identified" us a first application, and instead contact us to complete a separate application.

#### SRECTRADE BID PROCESS – PAGE 2



# 1. Upload the SRECTrade Client Contract

2. If the System Owner and the Host are different entities or individuals, then upload the Host Acknowledgement

20		to apply for SRI		reme	ent Pi	rogram - Fall
My Facility						Additional Field Help
Name	Address	Inverter Size (AC)	Tier	Max Quantity	Minimum "Bid"	SRECTrade Client Contract - IL IPA Fall DG The SRECTrade Client Contract - IL IPA Spring DG
46 Long Cove	46 Long Cove Drive Lemont, IL 60439-7730	8kW	0kW - 24.999kW	60 SRECs	\$15.00	governs your relationship with SRECTrade. Sign, save, then download your completed SRECTrade Client Contract - IL IPA FALL DG Then, upload that completed document to the SRECTrade Client Contract - IL IPA Spring DG field on this page.
1. Click the link     2. The facility or     3. Click "PDF D     4. Upload to SF     SRECTrade Clie     Sign and downlo     Choose File     M     Host Acknowled	below can be upload provided wner should complete OWWLOAD' (right-hai RECTrade nt Contract - IL IPA F ad the SRECTrade Cil lo file chosen Igement RECURED	fields and electroni nd side) on RightSig Fall DG (IECULE) ent Contract - IL IPA	cally sign and subminature and save the	file pload here.		Host Acknowledgement The Host Acknowledgement is required for facilities where the system host is not the same entity as the system owner. Either sign, save, then download your completed Host Acknowledgement, or obtain one of the following: a) an Agreement between System Owner and Host, b) a Letter of Intent from the Host, or c) an other document regarding site control. Then, upload that completed document to the Host Acknowledgement field on this page.
here.	ad the Host Acknowle	dgement or another	r document of eviden	ice of site control a	nd then upload	
Previous	ave and Continue »			C	ancel Application	

SRECTRADE BID PROCESS – PAGE 3

1. Payment Method Information

Tier	Payment Method
0 kW – 24.99 kW	Credit Card
25 kW – 2,000 kW	ACH

2. SREC Performance Assurance and Estimated Supplier Fee

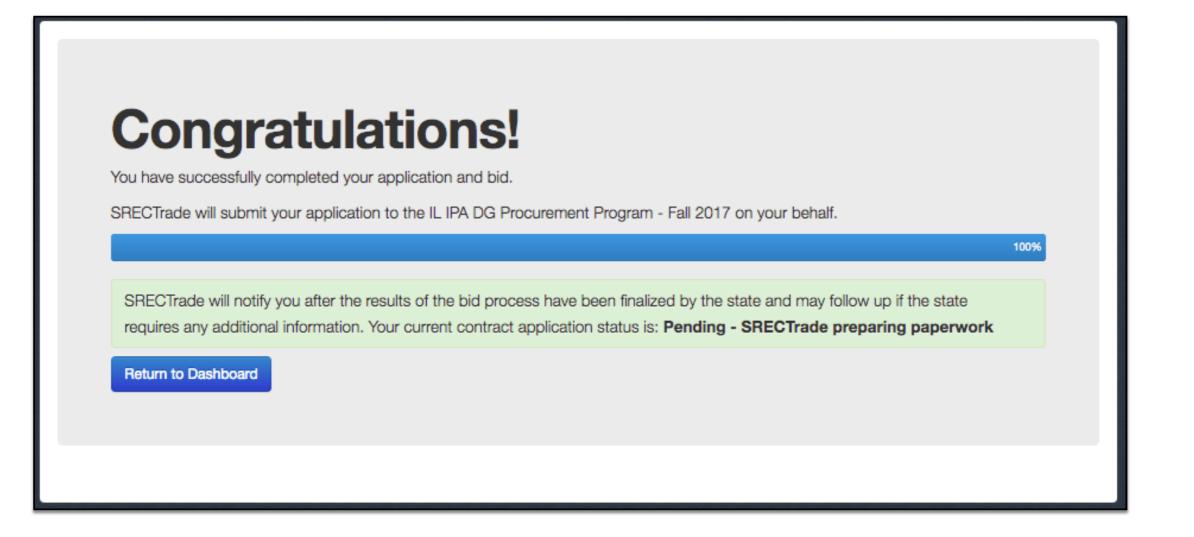
System Size (kW AC)	Maximum SREC Quantity	Performance Assurance (\$4/REC)	Estimated Supplier Fee (\$7/REC)	Total
10	74.46	\$ 297.84	\$ 521.22	\$ 819.06

- 3. Performance Assurance Return Details
  - Account Number
  - ACH Routing Number



		G P	rocu	reme	ent Pi	rogram - Fall
20	17					
Fill out the	required details	to apply for SP	REC contract		50%	
My Facility						Additional Field Help
Name	Address	Inverter Size (AC)	Tier	Max Quantity	Minimum "Bid"	Bid Deposit This section will allow you to pay for your bid deposit
My IL Facility	165 N. Michigan Ave Chicago, IL 60601	SKW	0kW - 24.999kW	35 SRECe	\$100.00	credit card. The fees are broken out into a refundable depoint fee, as calculated by the state, which will be returned to you per the rules of the program, a supplie fee, which will be returned to you if the application is unsuccessful per the nuise of the program, and a non-
Bid Deposit C	onfirmation					refundable credit card processing fee.
Refundable Bid (	Xeposit (\$4.00/SREC	x 35 SRECs)			\$140.00	
SREC Suppler F	ee (\$7.00/SREC x 35	SRECs) refundation	e d'app is unsuccess	u.	\$245.00	
Non-refundable i	Dredit Card Fee				\$11.81	3
Total Due					\$396.81	A Company
Credit Card Pa	iyment			/ISA 😂 🕬		
Total Due			_			
\$396.81						
Cardholder Name	REQUIRED					
The cardholder name	as 1 appears in the ore	dt oet.				1
Card Number	004460					
The sand number as	appears on the credit of	and.				
CVC CONTRACTOR						
The 3-4 slipt security	surthan .					$ \longrightarrow $
Cardholder Zip C						
Testerolation	firg address manufales	with the second				
Expiration Date [						
- Month		Year				
The explicition date a	s it appears on the ored					
Where to Retu	rn the Refund	able Portion	of Your Bid De	eposit		
Bank Name	ATIGED.					/
	others you would like y	our trid deposit return	et			1
Account Holder N	kame [[[]]]					
The name of the accord	set holde for this bank	account.				
Account Type						
	•					
Checking Account Number	Contraction of the local data					
Checking Account Number	HEORINED					
Account Number	unt number					
Account Number	unt number					





## SRECTRADE APPLICATION - EXISTING FACILITIES



- 1. Navigate to Settings page
- 2. Click "Apply"
- 3. Enter Inverter Size (AC)
- 4. Click "Submit Inverter Size and Apply into IPA Round" to Submit Bid



ale Pl	references			Facility Details			
/ou are	enrolled in Managed Sales	. SRECTrade auto	matically tracks your SREC	Size	7.200	kW	
	o and sells your SRECs at th			Registry	GATS		
nt mo	pre control?			Registry ID			
				State Certifications			
	n opt out of Managed Sales		er your SREC pricing. which is the default price for	Address	123 M	ain St, Chicago, IL 60	601
new SR	RECs. Once SRECs become r SREC.			Program	Round	Price	Status
	ne full Terms and Conditions	for Set a Limit.		IL IPA DG Procuremen Program	t Fall 2017	-	Apply »
¢.	SRECTrade manages min Access over the counter	Manufacturer	Model Name	Size (AC)	Number of Inverters	Total Size (AC)	
_	Standard fees	Fronius USA	IG 3000 POS (2700W Grid-tied unit with Integ Disconnects and Performance Meter)	rated 2.70kW	1	2.70kW	/
Ð		Enphase Energy	M215-60-2LL-S2x-IG (215 W, 208 or 240Vac S2x are connector types)	inverter, 0.22kW	10	2.15kW	/
Ð				kW	1	0kW	1/
ange :	Service	Fronius USA					
Default	t minimum SREC price RE		system's total inverter capacity is 4.85kW (AC)	•	$\geq$	4.85kW	/
S 0.0	t minimum SREC price RE		system's total inverter capacity is 4.85kW (AC)	<	bmit Inverter Sizes a	4.85kW	

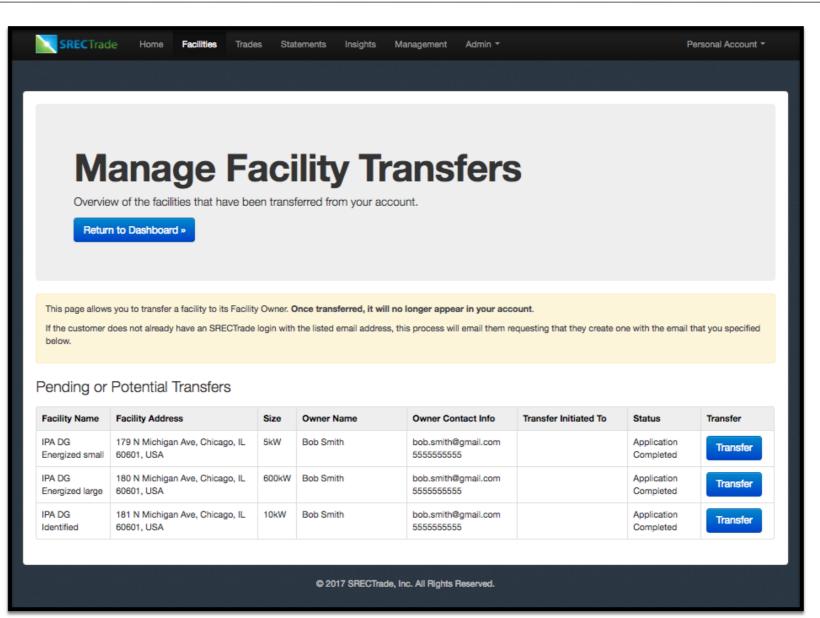
# SRECTRADE APPLICATION PROCESS – IDENTIFIED SYSTEMS



**New Facility** 1. Navigate to Settings My IL Facility - Not Energized page Sale Preferences Facility Details 2.500 kW Size You are enrolled in Managed Sales. SRECTrade automatically tracks your SREC portfolio and sells your SRECs at the most opportune market conditions GATS Registry Registry ID Want more control? State Certifications None yet 167 Michigan Avenue, Chicago, IL 60601, USA You can opt out of Managed Sales for full control over your SREC pricin Address 2. Click "Submit Set a limit requires you to set a future minimum price which is the default price for new SRECs. Once SRECs become available in your account, you can set a price Procurement Rounds limit per SREC. Read the full Terms and Conditions for Set a Limit. Interconnection IL IPA DG Procurement Fall 2017 Service Comparison Preliminary: \$150.00 SRECTrade preparin Program paperwork Bid Deposit Info Manaped sales Set a Limi **IPA DG Identified** Document" Expert market knowledge My Certification Applications 181 N Michigan Ave, Chicago, IL × Certification Status SRECTrade Application Progres 60601, USA State Eligibility No application started Fligible Standard fees Additional Certification Options Manage facility You may obtain additional certifications in other states by clicking below Change Service 3. Add the Apply Dashboard Default minimum SREC price RECURED Production \$ 0.00 Has Your System Been Interconnected? Interconnection Transactions Submit Interconnection Documents I have read and agree to the Set a Limit Terms & Conditions RECURED Submit your interconnection documentation if your system is now interconnection Opt out of Managed Sales Information You will be required to provide an interconnection date and to upload the system Proof of Energized Date and Certificate of Completion

#### SRECTRADE APPLICATION PROCESS – FACILITY TRANSFERS





# SRECTRADE TIMELINE





Only applications that are complete and correct upon submission will be guaranteed inclusion in the bid.

#### INQUIRIES? CONTACT US!





System Owners: clientservices@srectrade.com 415-763-7732 ext. 1

Installers: installers@srectrade.com 415-763-7732 ext. 2